



**Foyston, Gordon & Payne Inc.**  
**Equity Research Analyst – Canadian Equity Team**  
Toronto, ON

Foyston, Gordon & Payne is looking for an outstanding candidate who wants to be an integral member of an experienced Canadian equity investment team at a leading institutional asset manager. Our long-tenured team is looking for a unique individual who is innately curious, a believer in value investing, and has demonstrated research experience on the buy-side, sell-side or perhaps in a corporate investing team.

We are seeking an individual, regardless of gender, race or background, who is a perpetual learner, analytically minded, and capable of delivering actionable research in a timely manner.

The ideal candidate is an active communicator who is not afraid to pitch and debate ideas with an investment team. You will generally work independently, but participate in a team environment, and must be a 'self starter' who is pro-active.

We believe that investment performance matters, being a contributing team member matters and individual accountability also matters. We are looking for candidates that share these values.

**What You Will Do**

- Work closely with the Canadian equity team to research companies and influence investment decisions for Canadian equity portfolios
- Provide research and analysis of Canadian equities
- Consolidate and analyze information from company financial statements, industry conferences and company presentations, analysts, and company management teams
- Build and maintain financial models
- Present stock recommendations to the Portfolio Managers

## **What You Bring**

- 3 to 7 years of experience in an equity analyst role, ideally on the sell-side, buy-side but perhaps in another unique investing role
- Collaborate in a team-oriented approach, working with others
- Demonstrate an ability to understand financial statements, including nuances of accounting
- Be curious, and show strong analytical skills
- Demonstrate an ability to succinctly present a written investment thesis
- Confidence and comfort in expressing opinions to the investment team
- Comfortable with both a collaborative and debate-driven approach to communication
- A mindset of humility and being able to learn from past mistakes
- Undergraduate degree with evidence of academic success
- Completion of the CFA designation is preferred
- Be willing to work in our Toronto office (most days of the week)

## **What You Need To Apply**

If you are interested in this role, please include:

- i) a cover letter;
- ii) your resume; and
- iii) an investment report & recommendation (max 10 pages) for a Canadian company of your choice (with a market cap of greater than \$1bn) in the format of your choice.

Please email your package to [HumanResources@foyston.com](mailto:HumanResources@foyston.com)

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