

JOB POSTING

Equity Research Analyst – Canadian Equity Team (Financials Sector)

Who We Are

Founded in 1980, [Foyston, Gordon & Payne Inc.](#) (FGP) manages approximately \$7 billion for institutional clients (public and corporate pension funds, foundations, endowments, multifamily offices, etc.), financial institutions, including insurance companies, and high-net-worth clients. We believe that superior investment returns are achieved by taking a long-term, bottom-up, value-oriented approach to investments based on detailed fundamental research and analysis. While our firm is supported by an equity interest from Affiliated Managers Group, Inc. (AMG), FGP operates as an autonomous business. A large portion of the firm is owned by its employees, aligning our interests with those of our clients.

Job Description

We are seeking an exceptional Equity Research Analyst to join our Canadian Equity Team, with a focus on the financials sector. This is a unique opportunity to contribute meaningfully at a long-established institutional asset manager with a strong value investing tradition.

The ideal candidate has a foundation in equity research and a demonstrated ability to analyze and value companies in the Canadian financials sector, including banks, insurers, and asset managers. You are a proactive thinker and clear communicator who thrives in a team-oriented environment and isn't afraid to present and debate ideas. While you operate independently, you contribute actively to collective decision-making and embody a self-starter mindset.

We believe that investment performance matters, being a contributing team member matters, and individual accountability also matters. We are looking for candidates who share these values.

As the incumbent, you will:

- Take primary responsibility for coverage of Canadian financial institutions, including banks, insurers, and asset managers.
- Deliver in-depth, bottom-up research that supports investment decisions across our Canadian equity portfolios.
- Build and maintain robust financial models, incorporating regulatory, macro, and company-specific drivers.
- Monitor regulatory and macroeconomic developments affecting the financials sector.
- Present and defend your investment theses to the Portfolio Managers in a clear, concise manner.

Job Requirements

The ideal candidate should have:

- Two to five years of experience in equity research or investment roles with financials sector coverage.
- Deep interest in understanding financial institutions and what drives their performance.
- Strong financial modeling and accounting skills; familiarity with bank and insurance company valuation frameworks is an asset.
- Ability to distill complex analysis into actionable investment recommendations.
- Collaborative mindset and confidence to engage in constructive debate.
- An undergraduate degree with strong academic credentials; CPA and/or CFA designation or demonstrated progress towards one or both designations is preferred.
- Willingness to work from our Toronto office on most weekdays.

Job Offer

The position of Equity Research Analyst at FGP offers:

- An opportunity to join and meaningfully contribute to a collaborative, high-achieving team.
- Coaching and mentorship from experienced investment professionals who are committed to your career development.
- Competitive compensation and benefits.

To apply

FGP is committed to establishing and maintaining a diverse and inclusive workplace, where we believe that a diversity of perspectives will lead to better investor outcomes. All persons including persons with disabilities are encouraged to apply, and accommodations are available if required.

Please include the following in your application:

- A cover letter explaining why you are the ideal candidate for this role.
- Your resume detailing your academic and professional background.
- An original investment report and recommendation (maximum 10 pages) on a Canadian financial company with a market capitalization greater than \$3 billion.

Please email your complete application package to: HumanResources@foyston.com.